



Pike County Economic Development Authority

**201 Broad Street
Milford, PA 18337**

Minutes of October 5, 2021 Meeting:

Those present were: Chairman Osterberg, Jeff Shook, Tom Hogan, Maryanne Monte, Kathy Hummel, Tim Gartner and Mike Spencer. Staff member in attendance was Michael Sullivan.

The meeting was called to order by Chairman Matthew Osterberg at 8:00 AM.

MINUTES: A motion was made to approve the minutes of September 2021 by Mrs. Monte and seconded by Mr. Spencer. All members were in favor.

TREASURER'S REPORT: Mr. Hogan presented the Treasurer's report. Mr. Gartner made a motion to approve the reports, Mr. Spencer seconded the motion all members were in favor.

NEW BUSINESS:

Discussion regarding a Letter of Support for a proposal from HR&G Engineering for a letter of support to Congressman Matt Cartwright for funding sewer expansion from Westfall Township to Milford Boro along Route 6/209. Unanimous vote from board to direct Executive Director to write and send said letter.

EXECUTIVE DIRECTORS REPORT:

- I. Source Data, HHS Inpatient Bed Utilization reported within last 4 days of 10-4-21 ([Hospital Utilization | HHS Protect Public Data Hub](#))
- II. Counsel General of the German Republic David Gill was here on September 28. The EDA prepared an analysis that he used to "discover" the facts & figures about Pike County.
- III. Analysis of inquiries received since last meeting in September.
- IV. Discussion on second range at Kahr Arms.

- V. Solicitations of US Embassy Commercial Attaché in Seoul Korea. Joint solicitation by WEDCO and Pike County EDA of Sterling Business & Technology Park --- sites ready to go within 90 days.
- VI. Presentation to the Township Elected Officials on October 1. Wonderful meeting, first time in two years it was held.
- VII. Submission of Project COMFORT 1,000,000 sf building on 44.7 acres at Route 6 and I-84. Interesting project with 1,000,000 sf of distribution for an unnamed manufacturer.
- VIII. Contacted by David Bulzoni of HERBERT, ROWLAND & GRUBIC, INC. (Harrisburg) regarding the need for data for Congressman Cartwright's Office to have justification for funding the expansion of the sewer through Westfall, Milford and Milford Boro.
- IX. Receiving several inquiries from homebuilders about Pike County. Two in the last two weeks (one just yesterday) and maybe 5 in the last two months. Each asks about population, future growth, rental prices, home sales, prices, where movers to Pike County came from.
- X. Met with Penns Northeast CEO John Augustine and COO Rachel Hawk to discuss strategy and operations on September 8 in Pittston. It is interesting that there are few buildings in NEPA. Virtually all are occupied.
- XI. Local entrepreneur wanted to buy a building for a restaurant but the seller sold the building out from under him. This entrepreneur already has a business in Pike but is looking for another suitable building for a restaurant. SBA-504 funding is ready. Interestingly, he has been stymied by rising prices which are moving on a weekly or 10-day period.
- XII. We are a country of small businesses! Pike County's 2019 Census of Businesses by number of employees – over 81% of our businesses have 9 or fewer employees:
- XIII. Meeting today at lunch with Chinese mushroom growers who are looking for site.

Meeting Adjourned 8:55 AM